



# QS ACADEMY

in partnership with



## APMG Public - Private- Partnerships CP<sup>3</sup>P Certification

### Building APMG Certified PPP professionals to tackle infrastructure challenges

The APMG PPP Certification Program is an innovation of the Asian development Bank (ADB), the European Bank for Reconstruction and Development (EBRD), the Inter-American Development Bank (IDB), the Islamic Development Bank (IsDB), the Multilateral Investment Fund (MIF) and the World Bank Group (WBG) and part funded by the Public-Private Infrastructure Advisory Facility (PPIAF) with a shared vision of enhancing PPP performance globally. CP<sup>3</sup>P is a credential that every professional keen to get certified and enhance their career in the world of Public-Private Partnerships should aim to achieve.

Cost of meeting current infrastructure deficit in Nigeria is put at about \$30 billion (N10 Trillion) per annum. And to bridge this huge gap, there is need to spend this amount consistently for the next 10 years. The Federal Government of Nigeria has placed much attention on infrastructure development but fund is short. In its recent effort at infrastructure development and to involve the private sector, it has signed into law Executive Order No 7 on Road Infrastructure Development and Refurbishment Investment Tax Credit Scheme. Due to the Complexities of the Requirement of infrastructures using the Public-Private Partnership (PPP) model, a world-class training and certification is required. This is provided by the APMG PPP Certification Programme.

### Program Structure

- The PPP Guide, freely downloadable from the [www.ppp-certification.com](http://www.ppp-certification.com) website.
- Three exams based on the PPP Guide - one Foundation level and two at Practitioner levels. Foundation being mandatory before proceeding to the Practitioner levels.
- Candidates who complete all three exams are awarded the globally recognised CP<sup>3</sup>P credential which is endorsed by the Consultative Committee.

### Contact us:

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### Course Content

#### Foundation Level

The Foundation Course covers chapter 1, the Introduction and Overview of the PPP Certification Guide. The following topics will be discussed:

1. Introducing and Scoping the PPP Concept
2. Private Participation in Public Infrastructure and Services
3. Types of PPP and Terminology Issues
4. Where PPPs are Used – Infrastructure Sectors
5. When to Use PPPs: Motivations and Caveats
6. Typical Basic Structure of a PPP Project
7. How a Private Finance PPP Project is Financed
8. Causes of Project Failure
9. Introduction to the PPP Framework Concept and Initial Framework Considerations
10. An Overview of the PPP Process Cycle

#### Preparation Level

The Preparation Course covers chapters 2 to 5 of the PPP Guide. The following topics will be discussed:

1. Establishing a PPP Framework
2. Project Identification and PPP Screening
3. Appraising PPP Projects
4. Structuring and Drafting the Tender and Contract

#### Execution Level

The Execution Course covers chapters 5 to 8 of the PPP Guide. The following topics will be discussed:

1. Structuring and drafting the PPP Tender and Contract
2. Tendering and Awarding the Contract
3. Strategy Delivery and Commissioning
4. Operations and Handback

## Duration

### Foundation Level

This event is to be conducted over 3 intensive days. Registration for this event must be completed 3 weeks prior to the course start date. Delegates are required to complete pre-course studies as part of preparation for the exam. Foundation is a prerequisite for Practitioner examinations.

### Preparation Level

This event is to be conducted over 5 intensive days with the exam taken on day 5 of the course. Registration for this event must be completed 3 weeks prior to the course start date. Delegates are required to complete pre-course studies as part of preparation for the exam. Foundation is a prerequisite for this event.

### Execution level

This event is to be conducted over 5 intensive days with the exam taken on day 5 of the course. Registration for this event must be completed 3 weeks prior to the course start date. Delegates are required to complete pre-course studies as part of preparation for the exam. Foundation is a prerequisite for this event.

## Course Dates

The course is scheduled to commence in March 2026. Interested participants are expected to complete payment during the early-bird window. Upon passing the Foundation Level, they are encouraged to also plan to enroll in subsequent cohorts for the Preparation Level in June 2026 and the Execution Level in October 2026, respectively.

Foundation Level – 15th-17th June 2026

Preparation Level – 17th -21st August, 2026

Execution Level – 19th- 23rd October, 2026.

## About our Trainer



Janita Ferentinos is an Accredited Public-Private Partnership (PPP) Transactional Advisor and an APMG-accredited CP3P Trainer, with extensive experience delivering PPP capacity-building and advisory services across Africa and other emerging markets.

With over 25 years of professional experience in Africa, Janita delivers the full CP3P pathway, including Foundation, Preparation, and Execution, and is known for translating complex concepts into practical, work-compatible learning for professionals in government, development finance, and the private sector.

Her training approach combines structured CP3P content with real project examples, applied exercises, and exam-focused guidance, ensuring participants are well prepared for both certification and practice. She also designs blended and guided self-study formats to

### Summary of the PPP Guide – PPP Accreditation Program:



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reduce cost while maintaining learning quality and exam readiness.

Janita has worked with national PPP units, line ministries, local governments, development partners, and private sector organisations in multiple countries, including providing ongoing capacity-building support to the PPP Centre Tanzania.

Her experience spans transport, urban infrastructure, energy, health, and municipal services.

Janita works through Unique Academy, an Accredited Training Organisation of The APMG Group Ltd, and is valued for her clarity, commercial realism, and alignment with international PPP standards and best practice.

## Cost and Inclusions

While payment for each level is separate, a pass at Foundation is a requirement for registering for the Preparation and Execution Levels. Participants may choose to pay course fees either in US Dollars (USD) OR Naira. Payment for Foundation level must be made to start the training. The deeply discounted fees for NIQS members are shown below.

<b>Foundation Level (3 Days)</b>			
Foundation Training	Total Training Fees [USD]	Total Training Fees [NAIRA]	DEADLINE FOR PAYMENT
NIQS Members	1,100.00	1,595,000.00	13 <sup>th</sup> June 2026
Non-NIQS Members	1,600.00	2,320,000.00	13 <sup>th</sup> June 2026
<b>Preparation Level (5 Days)</b>			
Preparation Training	Total Training Fees [USD]	Total Training Fees [NAIRA]	DEADLINE FOR PAYMENT
NIQS Members	1,600.00	2,320,000.00	15 <sup>th</sup> August 2026
Non-NIQS Members	2,100.00	3,045,000.00	15 <sup>th</sup> August 2026
<b>Execution Level (5 Days)</b>			
Preparation Training	Total Training Fees [USD]	Total Training Fees [NAIRA]	DEADLINE FOR PAYMENT
NIQS Members	1,600.00	2,320,000.00	17 <sup>th</sup> October 2026
Non-NIQS Members	2,100.00	3,045,000.00	17 <sup>th</sup> October 2026



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## Inclusions

- An electronic Copy of relevant chapters of the PPP Guide
- Other course materials and sample examination
- Training with APMG -International Accredited Trainer
- Official APMG Paper-based examination at each level
- E-Certificate at each level, if successful

## Payment Details

Payments in USD or naira equivalent should be made into the following bank accounts

**Bank:** FCMB Plc

**Account Name:** QS Academy | **USD Account No:** 6322892026 | **Naira Account No:** 6322802019

## Early Bird

If you register and make payment for the Foundation Level on or before 13th June 2026, you are entitled to a further discount of N50,000 from the Foundation Level Fee.



## About QS Academy

Quantity Surveyors Academy is a premier training institution incorporated by the Nigerian Institute of Quantity Surveyors (NIQS) in 24th October 2016, registered with Corporate Affairs Commission with RC 1356784. The Academy is dedicated to providing high-quality professional development programs for Quantity Surveyors, Construction Managers, Engineers, and other construction industry professionals.

With a deep commitment to enhancing the skills and knowledge of individuals in the construction and real estate sectors, we offer comprehensive, practical, and industry-relevant training that empowers our learners to excel in their respective roles. We have trained more than 500 professionals in different certification programmes.

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## About Unique Academy

Unique Academy is a training company in Tanzania accredited by APMG (see <https://ppp-certification.com/training-provider>). We have been developing and delivering training courses on the African continent for over a decade. Unique Academy's customer base ranges from government institutions to international organisations and individuals such as lawyers, engineers, and project managers in health and education. In addition, our Unique Academy CP3P trainer specialised in tailoring workshops on partnership brokering and Public-Private Partnerships courses. Therefore, Unique Academy proudly offers a range of learning options for learners entering the APMG PPP Certification program. Unique Academy has been at the forefront of addressing workforce needs for corporate training. Since its establishment in 2004, the academy has made significant contributions by providing education, conducting research, and offering scholarship initiatives, resulting in the development of over 2000 skilled young professionals. As the demands of the rapidly evolving technology landscape change, Unique Academy positions itself as a leader in collaboration with businesses, educational institutions, and government entities to realise a shared vision. The academy remains committed to putting students at the centre of its focus, ensuring agility and flexibility to meet the ever-changing needs of students and strategic partners. Furthermore, Unique Academy embraces innovation and is unafraid to explore new paths and creative solutions in anticipation of future challenges.

<https://unique.ac.tz/corporate-training/>